

BUYING GUIDE FOR DOORS AND WINDOWS

Renovation project







Are the doors and windows in your home getting old, and are you looking to replace them? Are you feeling a little apprehensive about the scope of the project? Choosing the right products can indeed be a tricky task.

But rest assured, we've designed this guide to simplify your search and help you make an informed decision. In this guide, you'll find:

- Information on the process of buying new doors and windows;
- The features and benefits of our different products;
- Practical tips and information to ensure your renovations go smoothly.





WHO ARE WE?

Founded in Drummondville in 1947, Vaillancourt Doors and Windows is a family-owned company. For four generations, we've been committed to offering you reliable, high-performance, aesthetically pleasing products 100% made in Quebec. Today, we are one of Quebec's largest doors and windows manufacturers.

THE VAILLANCOURT ADVANTAGES

100% made in Quebec

We are proud to source all our products in Quebec and design, manufacture, and assemble them in our beautiful province.

Superior performance

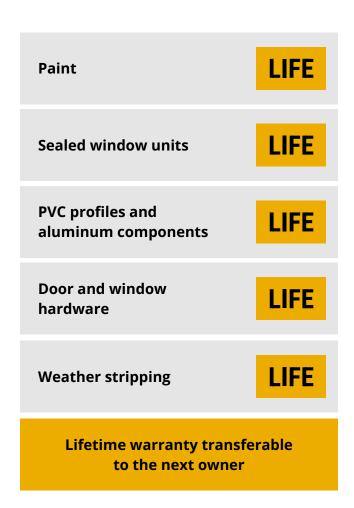
Our products meet the highest industry standards and are designed to enhance your comfort. Most of them are certified ENERGY STAR®.

Resistant paint

Our cutting-edge equipment and unique application process make paint resistant to chipping, cracking and crazing. A little bonus for the environment: our water-based paint reduces volatile organic compound (VOC) emissions by up to 90%.

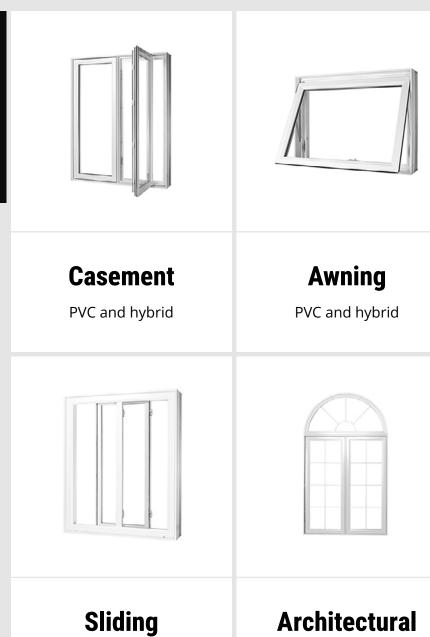
Best lifetime warranty in the industry

Our warranty surpasses almost 99% of major Quebec manufacturers in lifetime value—proof of our commitment to rigour and performance!



To find out more, see our complete warranty.

THE PRODUCTS



PVC



Hung

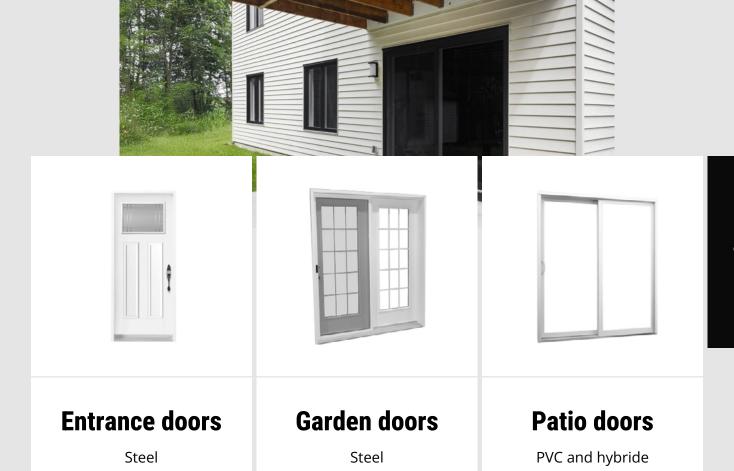
PVC

Architectural

PVC and hybrid



Consult our window material comparison chart to choose the products that best suit your needs.



Infinite choice of colours to reflect your personality

With Vaillancourt Doors and Windows, there's no shortage of colours to choose from for your doors and windows! We have popular standard colours, of course, but we can also create your own custom colour. Just bring us a sample, and we'll develop it for you.

Match your colours, inside and out!

You don't have to use the same colour for both sides! You can opt for white, black or custom colours inside and out.

THE PURCHASING PROCESS: THE STEPS

Before the quotation

Make the process of buying your doors and windows easier by being well-prepared! Here's a list of steps to take and information to gather before you request a quote. This information will help us make an effective cost evaluation of your project.

- 1. List the window models to be replaced, the materials (PVC or hybrid [PVC and aluminum]), the glass types and the product colours, if you know them.
- 2. Take the approximate measurements of the products using our **measuring guide**.
- 3. Take a picture of the fronts of the products to be replaced.
- 4. Gather inspirational pictures. Take a <u>look</u> at our brochures.
- 5. Consider the work to be done (e.g., enlarging the opening, repairing a wall). Are you doing any other work? It's essential to respect the work's chronology and inform us.
- 6. Contact your municipality to make sure your project complies.
- 7. Plan the installation: will you need our installation service?

Applying for a permit from your municipality

Did you know that door and window replacement may be governed by municipal by-laws? Check with your municipality to determine what standards and regulations are in effect before finalizing the purchase of your doors and windows.

Request a quotation

You can <u>request a quotation online</u> or visit a showroom for in-store advice. You can also contact one of our representatives or retailers to make an appointment at a branch or at your home.

Order

Once the quotation has been approved, you will be asked to pay a deposit. Then, if you use our installation service, our team will come to your home to take the final measurements. If the measurements differ from the initial quote or the installation work is more complex, the quote may be modified.





Simple and flexible financing program

To enable you to replace all your doors and windows as soon as possible, most of our Vaillancourt Doors and Windows retailers offer you the possibility of paying in monthly instalments. Our Financeit financing program adapts to your situation and your budget. Wondering how much your monthly, biweekly or weekly door and window payments could be? Get an estimate in seconds with the Financeit calculator.

For more information about financing, <u>ask</u> <u>your sales representative or retailer</u>.

Delivery time

Delivery times may vary according to product type and time of the year. It's important to understand that doors and windows are custom-made according to the different customization options you choose. Ask your sales representative or retailer about delivery times.

Installation

Once your products have been manufactured, we'll contact you to schedule an installation date. By choosing our installation service, you can be sure that the work will be carried out by professionals certified by the Régie du Bâtiment du Québec (RBQ).

After-sale service

After-sale service begins once your doors and windows are delivered. Our agents are on hand to answer any questions about our products, including warranty, maintenance, spare parts, adjustments, and repairs. You can reach our after-sales service via our **contact form**, at 1-800-567-3826, ext. 501, or by e-mail at **service@vaillancourt.ca**.

Maintenance tips

Our products are built to last and manufactured to exacting standards. So that you can enjoy their qualities for as long as possible, we recommend that you follow our maintenance recommendations.

OUR PROJECTS









GOVERNMENT FINANCIAL ASSISTANCE PROGRAM

Two government programs are currently available to help homeowners improve the energy efficiency of their homes.

Rénoclimat

To qualify for the <u>Rénoclimat program</u>, you need to have an energy evaluation of your home before and after the work. Please note that <u>a fee of \$150 plus taxes applies</u> for the first evaluation visit **before** the job. This fee will be reimbursed if you qualify for financial assistance under the program. The first visit **after** the job is completed is free of charge. Financial assistance will be granted only if the second evaluation demonstrates an improvement in energy efficiency.

Financial assistance: \$150 per existing gross opening

Conditions: Products must be **ENERGY STAR** qualified.

Canada greener homes loan

The <u>Canada Greener Homes Loan</u> offers interest-free financing to help you make your home more energy-efficient and climate-resilient. An energy advisor will conduct a pre-retrofit assessment of your home to qualify for the loan. Please note that any renovations that have begun before you submit your application are not eligible for the loan. Once all planned renovations have been completed, you can request an evaluation to determine the impact of your renovations on your home.

Loans range from \$5,000 to \$40,000 and are interest-free with a 10-year repayment period..

Conditions apply: Products must be **ENERGY STAR**[®] qualified.

To learn more about this government program, we invite you to consult our blog post on the Canada Greener Homes Loan (in French), which presents the program and its eligibility requirements.





Buying doors and windows is an important decision that can significantly impact your home. We hope you find this guide useful and that it helps you choose the products that best suit your needs. Feel free to consult the additional resources mentioned in this guide and to contact a Vaillancourt Doors and Windows representative or retailer for advice and information about our products.







252 Industrial Blvd. Saint-Germain-de-Grantham, QC J0C 1K0

Telephone: 819-395-4484 Toll free: 1-800-567-3826







